

## KEY FEATURES

## AURORA SOFTWARE

- Easy to install and configure.
- Quickly find customers using Look Up field.
- New customers can be created in using the handheld. New order can immediately be taken for the new customer.
- User definable attributes and identification alias stored on the customer record.
- Historical orders with shipping details are kept for each order.
- Items are keyed from catalogs defined on desktop computer. Items are quickly found by item code, catalog page number or category.
- Calculates shipping, discounts and freight.
- Can be used to print invoice tickets and collect cash, checks and credit cards. Compatible with cabled, infrared and cradled printers.
- Synchronizes new and changed orders in both directions. Shipment details are also synchronized.
- Can be used to organize customers and sales by Event such as a meeting show or master order cutoff time.

## PALM OS COMPUTING PLATFORM

- Lightweight device for easy handling - fit in pocket.
- May be used in low light conditions. Palm OS devices have backlights.
- Runs on easy to own and easy to operate PalmOS computers - inexpensive hardware and batteries.
- PalmOS 5 Ready

## ADVANCED FEATURES

- Orders can be batched on the handheld and e-mailed using a modem or wireless connection to another computer for further processing.
- Catalog definitions can be created on single desktop computer and shared with other Aurora users.
- All data is stored in commonly accepted Access database format. Easy to interface to existing accounting systems.



# AURORA

## What is Aurora?

Aurora is an order entry/invoicing program designed for PalmOS computers. By simply tapping items and adding them to an order, a user can quickly create an order or invoice ticket. Mobile users are away from their computer systems but still need a fast way to create orders or invoices and leave a ticket behind with a customer.

With cash and check payments involved, accurate record keeping of receipts is necessary to avoid mistakes. Entering orders in front of the customer confirms the terms of the sale, pricing and items to avoid misunderstanding and lost sales opportunities.

From entry on the handheld, the orders are transferred seamlessly back to the desktop where they can be processed by AuroraDT or interfaced to popular accounting systems.

Aurora is built with synchronization and time-saving steps in mind. Orders and customers can be entered on either the desktop or the handheld computer and will be synchronized to the other device. New customers can be created on the handheld and will be synchronized to the desktop the next time a hotsync occurs. Aurora can be used in a network or dial-up hotsync mode to deliver orders to a remote desktop computer.

Multiple catalog definitions are built on the desktop computer which is comprised of stock items. The catalog organization makes it easy to find the item using category, page number or by item number. Items can appear on multiple pages of the catalog.

Aurora can also be used to create batches of orders prepared on the handheld which can be e-mailed to another location to be processed further.

Aurora works with many printers including serial, infrared (irda) or cradled printers. Invoice and Order print formats are adjustable. Events such as shows, meetings and order cutoffs can be organized as events on Aurora. Customers who buy during the event can be associated with the event and are used to organize orders. Questions like "Do I have everyone's order before I place the master order?" are answered easily using Aurora Reports.

All desktop data is stored in commonly accepted Access database formats. End users can easily interface Aurora data with their existing accounting or enterprise systems using popular tools. Additional interfacing methods are available.

## A Great Timesaver

No reason to hand write customer details or item details. Tickets are automatically totalled and numbered. Payments are automatically printed on the receipt. Receipt printing is quick with mobile printers. Details or all orders are quickly summarized and balancing of receipts against payments is easily reconciled. Questions like "Have I accounted for all of my orders and payments?" are quickly answered.

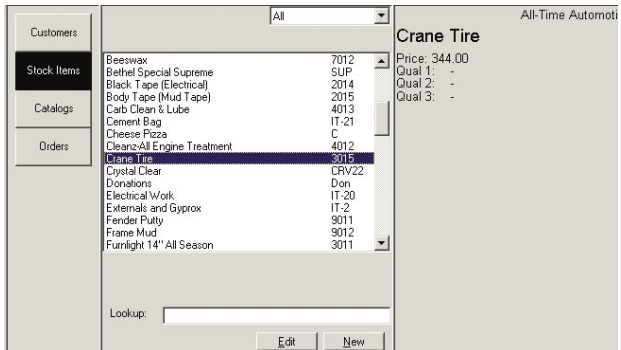
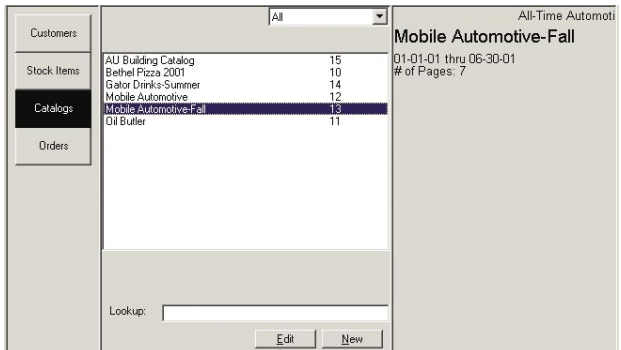
## Typical Uses of Aurora

1. Person to person sales of merchandise where an order is taken for later fulfillment (cosmetics, hobby items, food and household item distributorships)
2. Drop off of merchandise leaving an invoice behind with the customer (avoids mailing)
3. Capturing boat slips, airplane tie-down and other temporary rental locations - the boat or airplane id can be entered in the field and never re-entered again.
4. In home sales where measuring or consulting is required (blinds and window treatments). No loss of detail or misunderstandings since the customer is given an order confirmation.
5. Route sales including collections. Since cash and checks are being collected, the value of the all orders/invoices can be determined and compared to receipts before depositing with central office.





## Aurora Screen Shots

Choose Customer Quickly	Order Lines Screen	Payment Using Credit Card																																																												
<p><b>Customers</b> ▼ All</p> <table border="1"> <tr><td>550 Miller Street, INT 129</td><td>2</td></tr> <tr><td>Al's Auto Barn,</td><td>4</td></tr> <tr><td>I Am, Thirsty</td><td>3</td></tr> <tr><td>Welchman, Garrett</td><td>1</td></tr> </table> <p>Look Up: <input type="text"/> <input type="button" value="New"/></p> <p>Using the stylus, simply tap in the plate details, location and position of where vehicle was found.</p>	550 Miller Street, INT 129	2	Al's Auto Barn,	4	I Am, Thirsty	3	Welchman, Garrett	1	<p><b>Lines</b> ▼ All</p> <table border="1"> <tr><td>1 3015/Crane Tire</td><td>344.00</td></tr> <tr><td>5 4011/Starter Fluid</td><td>8.35</td></tr> <tr><td>2 6012/REY Bearing Jelly</td><td>6.86</td></tr> <tr><td>2 9012/Frame Mud</td><td>10.66</td></tr> <tr><td>3 7014/Reptile Wax</td><td>69.99</td></tr> <tr><td><b>Merch</b></td><td><b>444.52</b></td></tr> <tr><td>▼ 2nd Day</td><td><input type="checkbox"/> Tax 0.00</td></tr> <tr><td>▼ No Discount</td><td>Shipping 0.00</td></tr> <tr><td>▼ Cash</td><td>Discount 0.00</td></tr> <tr><td><b>Total</b></td><td><b>444.52</b></td></tr> </table> <p><input type="button" value="Ok"/> <input type="button" value="New"/></p> <p>The Order Line screen is shown items entered, their quantity and order value. Additional items can be added and the quantities may be changed. Shipping arrangements can be selected and any discount offered can be selected. The type of payment is indicated as well. The up/down scrollers scrolls the order items to view more. Use the category selector to filter the line items by their status.</p>	1 3015/Crane Tire	344.00	5 4011/Starter Fluid	8.35	2 6012/REY Bearing Jelly	6.86	2 9012/Frame Mud	10.66	3 7014/Reptile Wax	69.99	<b>Merch</b>	<b>444.52</b>	▼ 2nd Day	<input type="checkbox"/> Tax 0.00	▼ No Discount	Shipping 0.00	▼ Cash	Discount 0.00	<b>Total</b>	<b>444.52</b>	<p><b>Payment Entry</b></p> <p>Name: Matt Carlson          Addr: 110 Market          CardNo: 5555-1111-2222-3333</p> <p>▼ MasterCard <input type="button" value="Clear"/> <input type="button" value="BS"/></p> <p>Expiration:          ▼ 01 <input type="button" value="1"/> <input type="button" value="2"/> <input type="button" value="3"/>          ▼ 2001 <input type="button" value="4"/> <input type="button" value="5"/> <input type="button" value="6"/>  <input type="button" value="7"/> <input type="button" value="8"/> <input type="button" value="9"/>  <input type="button" value="Ok"/> <input type="button" value="Cancel"/> <input type="button" value="-"/> <input type="button" value="0"/> <input type="button" value="."/></p> <p>Payments using cash, checks and credit cards may be rapidly recorded.</p>																																
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<p><b>Select Catalog</b> ▼ All</p> <table border="1"> <tr><td>10 Bethel Pizza 2001</td><td>04/01-05/19</td></tr> <tr><td>11 Oil Butler</td><td>01/01-12/31</td></tr> <tr><td>12 Mobile Automotive</td><td>03/01-12/31</td></tr> <tr><td>13 Mobile Automotive</td><td>01/01-06/30</td></tr> <tr><td>14 Gator Drinks-Summ</td><td>05/26-09/30</td></tr> <tr><td>15 AU Building Catal</td><td>01/01-12/31</td></tr> </table> <p><input type="button" value="Cancel"/></p> <p>The list of catalogs maintained on the desktop system are transferred and listed on the handheld device. When creating a new order, the catalog is identified. Changes to the orders will refer to the same catalog.</p>	10 Bethel Pizza 2001	04/01-05/19	11 Oil Butler	01/01-12/31	12 Mobile Automotive	03/01-12/31	13 Mobile Automotive	01/01-06/30	14 Gator Drinks-Summ	05/26-09/30	15 AU Building Catal	01/01-12/31	<p><b>New Item</b></p> <table border="1"> <thead> <tr><th>Page</th><th>Category</th><th>Item</th></tr> </thead> <tbody> <tr><td>Unfiled</td><td></td><td></td></tr> <tr><td>Wiper Blades</td><td></td><td></td></tr> <tr><td>Tape</td><td></td><td></td></tr> <tr><td>Tires</td><td></td><td></td></tr> <tr><td>Engine Chemical</td><td></td><td></td></tr> <tr><td>Oil</td><td></td><td></td></tr> <tr><td>Lubricants</td><td></td><td></td></tr> </tbody> </table> <p>Qty: <input type="button" value="1"/> <input type="button" value="2"/> <input type="button" value="3"/> <input type="button" value="4"/> <input type="button" value="5"/> <input type="button" value="Other"/></p> <p><input type="button" value="Add"/> <input type="button" value="Done"/></p> <p>New items can be found by tapping the Category button. Then select the items within the category. Items can be rapidly found using Category selection.</p>	Page	Category	Item	Unfiled			Wiper Blades			Tape			Tires			Engine Chemical			Oil			Lubricants			<p><b>New Item</b></p> <table border="1"> <thead> <tr><th>Page</th><th>Category</th><th>Item</th></tr> </thead> <tbody> <tr><td>3011-Furnlight 14" All Seaso</td><td></td><td>89.00</td></tr> <tr><td>3012-Furnlite 15" Tire</td><td></td><td>95.00</td></tr> <tr><td>3013-No Sep SUV Tire</td><td></td><td>105.00</td></tr> <tr><td>3015-Crane Tire</td><td></td><td>344.00</td></tr> <tr><td>4011-Starter Fluid</td><td></td><td>1.67</td></tr> <tr><td>4012-Cleanz-All Engine Treat</td><td></td><td>5.42</td></tr> <tr><td>4013-Carb Clean &amp; Lube</td><td></td><td>4.23</td></tr> </tbody> </table> <p>Starter Fluid</p> <p>Qty: <input type="button" value="1"/> <input type="button" value="2"/> <input type="button" value="3"/> <input type="button" value="4"/> <input type="button" value="5"/> <input type="button" value="Other"/></p> <p><input type="button" value="Add"/> <input type="button" value="Done"/></p> <p>New items are selected by tapping the New button. Simply tap the item, then the quantity and tap Add. Quantities over 5 are selected by tapping Other. Scroll the list using up/down arrows or buttons.</p>	Page	Category	Item	3011-Furnlight 14" All Seaso		89.00	3012-Furnlite 15" Tire		95.00	3013-No Sep SUV Tire		105.00	3015-Crane Tire		344.00	4011-Starter Fluid		1.67	4012-Cleanz-All Engine Treat		5.42	4013-Carb Clean & Lube		4.23
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 <p>Stock items are maintained easily on the desktop only. Simply click on the item to change or click New to add another. The right side of maintenance screen shows the record data without entering the record by simply clicking on the item. This is used in other record types as well.</p>	 <p>A catalog is comprised of many stock items. Prices may deviate from the stock item's basic price. Multiple pages for an item can be identified during the definition. Catalog category definitions are created in this screen. The category assignment of a stock item can change from catalog to catalog.</p>																																																													